



PRESS RELEASE

AUMUND Technical seminar on the opening of its new Rep Office in St. Petersburg

Rheinberg/Germany, October 2018

AUMUND Fördertechnik GmbH has been active in Russia and the CIS countries for over 20 years. In this period more than 1,000 AUMUND machines have been supplied, mainly to the cement industry, but also to the chemical and iron and steel industries. AUMUND first opened a representative office in 2008 in Moscow; from here it was easier to be in direct contact with customers in the region. Later the need arose for physical proximity to the Russian design institutes and engineering companies, which traditionally have all been located in St. Petersburg, the cultural and academic capital of Russia. Therefore, last year AUMUND decided to relocate its representative office from Moscow into St. Petersburg's famous historic town centre.



AUMUND Technical seminar on the occasion of the official opening of its new Representative Office in St. Petersburg on 21st August 2018 (centre: Dr Nikolai Velten, Sales Director AUMUND Fördertechnik GmbH, responsible for the rep office, with Natalia Sergienko and Stepan Khlopenkov, 2nd row, 2nd from left, photo AUMUND).



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The AUMUND Representative Office was officially opened on 21st August 2018, and the public launch was accompanied by a technical seminar attended by more than 20 project institutes from St. Petersburg, Moscow, Tula, Novosibirsk and Minsk. The specific fields of the invited organisations covered the entire spectrum of applications in bulk materials handling of cement, lime and gypsum, as well as in the mining and minerals industry, iron and steel, fertilizer and ports and terminals.

Working together with the design institutes is what gives AUMUND the opportunity to contribute to the optimisation of solutions for conveying and storage technology right from the outset of a project. This helps to improve the overall technical efficiency of the new plant concept, to save space on the construction footprint, and also to increase competitiveness.

Over 50 participants followed the specialist presentations of AUMUND Fördertechnik, SCHADE Lagertechnik and SAMSON Materials Handling. Particular interest was shown in the different applications for bucket elevators, hopper and silo discharge solutions, both with CENTREX® and BEW rotary discharge machines, as well as with arched plate conveyors. As was to be expected in a country where such huge distances are covered by railways, wagon unloading concepts with different wagon tippler modifications and hopper geometries also attracted a lot of attention. Development of logistics, particularly in ports and terminals, as well as the transition to more ecological closed storage systems, will be among the highest priorities in Russia in the next few years. This will provide good opportunities for the AUMUND Group Companies.

“The fact that the participating project institutes came from different branches of industry made the discussions and the exchanges of experience particularly interesting and enduring, because particular industries have established their own completely different technical solutions to similar technological challenges. The opportunity to learn from each other was recognised by all participants as a positive outcome, and everyone expressed the wish that such AUMUND seminars take place on a regular basis”, explains Dr Nikolai Velten, Sales Director AUMUND Fördertechnik GmbH, responsible for the AUMUND Representative Office in St. Petersburg.



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About the AUMUND Group

The AUMUND Group is active worldwide. The conveying and storage specialists have special expertise at their disposal when dealing with bulk materials. With their high degree of individuality, both its technically sophisticated as well as innovative products have contributed to the AUMUND Group today being a market leader in many areas of conveying and storage technology. The manufacturing companies AUMUND Fördertechnik GmbH (Rheinberg, Germany), SCHADE Lagertechnik GmbH (Gelsenkirchen, Germany), SAMSON Materials Handling Ltd. (Ely, England), as well as AUMUND Group Field Service GmbH and AUMUND Logistic GmbH (Rheinberg, Germany) are consolidated under the umbrella of the AUMUND Group. The global conveying and storage technology business is spearheaded through a total of 15 locations in Asia, Europe, North and South America and a total of five warehouses in Germany, USA, Brazil, Hong Kong and Saudi Arabia.

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